



## City of Detroit Detroit City Council

FROM THE DESK OF  
Mary Waters, Member At-Large  
2 Woodward Avenue, Suite 1340 Detroit, MI 48226

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**TO:** Denise Starr, Director

**THROUGH:** Mary Sheffield, City Council President

**FROM:** Mary Waters, Councilmember, At-Large

**RE:** Questions on Contract 3064871 – LinkedIn Learning

- Please explain why this is considered sole-source, when not only LinkedIn offers online trainings, but other platforms do such as Coursera
- Please explain why this contract is with a government technology consulting firm rather than LinkedIn itself, as the LinkedIn Learning platform is available directly from LinkedIn
- Please explain if the previous legal action taken by the US Department of Justice against the vendor, Carahsoft, was taken into consideration for the award of this contract. The case was settled in 2015 for \$75 million, settling claims that the company and its partner VMWare overcharged government users (sourced from articles such as <https://www.govexec.com/technology/2015/07/white-house-cios-former-software-firm-violated-false-claims-act/117004/>)