



12&F

Preliminary Plan Review #2
March 9th, 2022

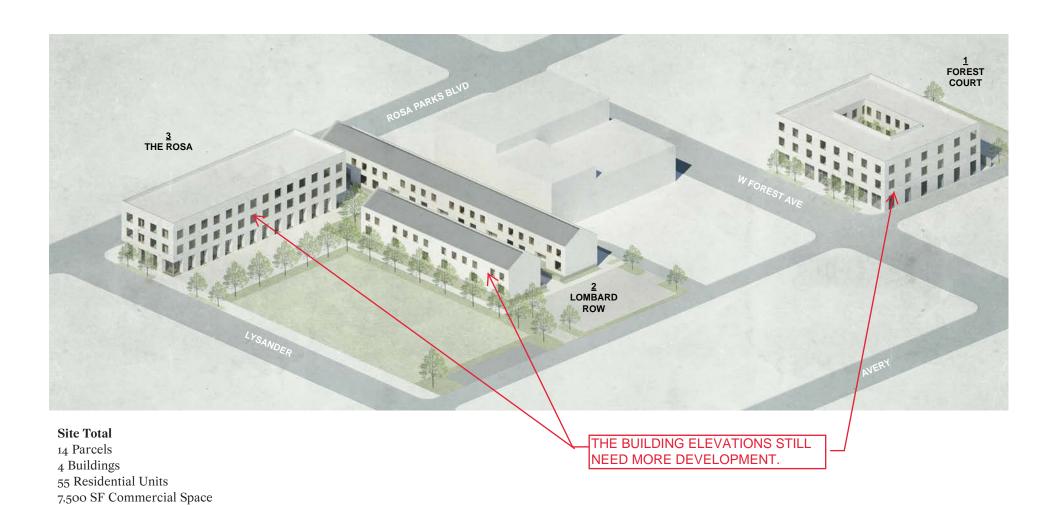
Prepared For:
Planning & Development Dept.
City of Detroit

XYZ Development hello@xyz-dev.com xyz-dev.com 313 356 6077

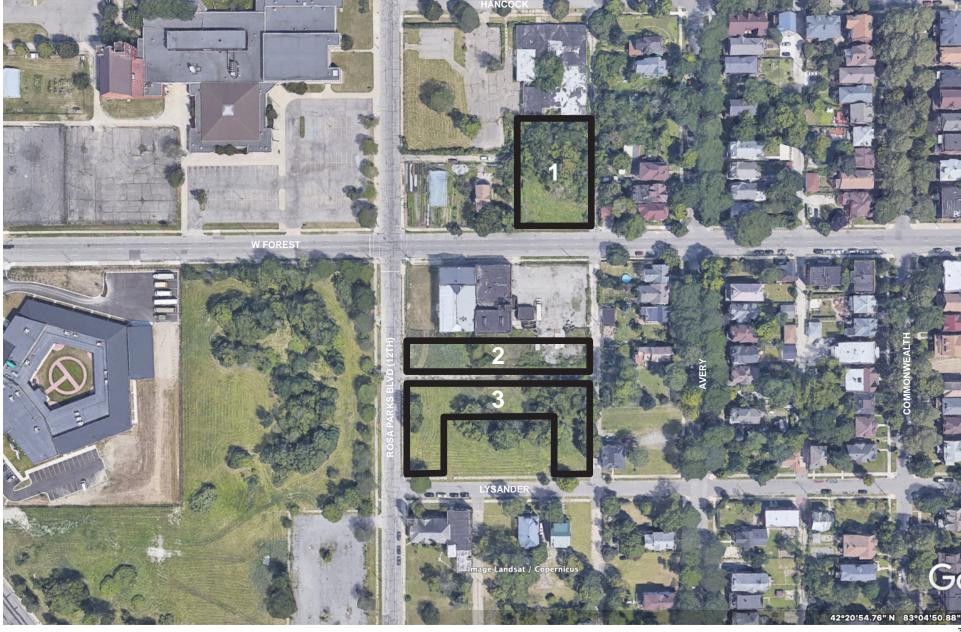
PRELIMINARY SITE RENDERING

49 Parking Spaces

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SITES 12&F



3

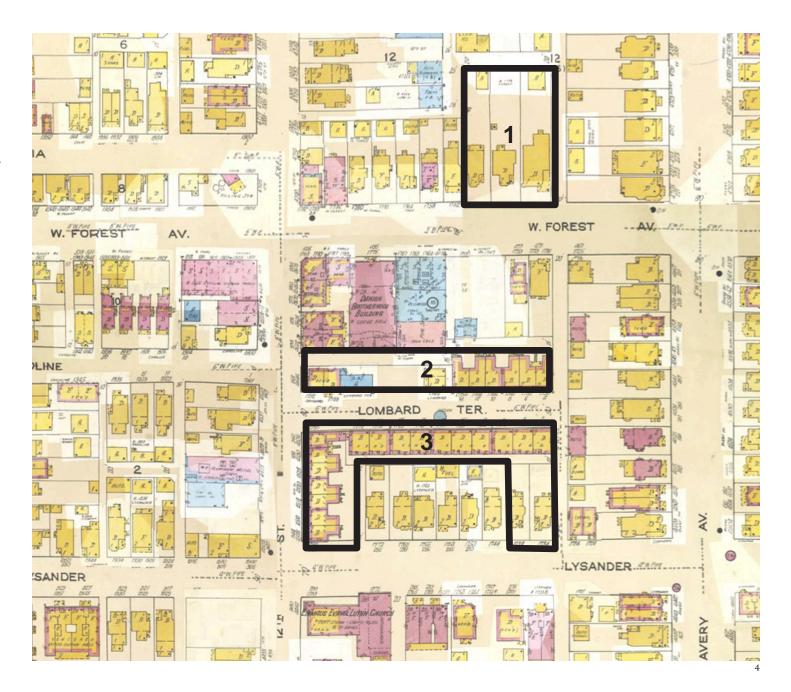
SITE HISTORY

Pre-automotive settlement patterns worked and can be adapted for the today. In an effort to understand Woodbrige's rich historic fabric, the team pored over maps of the area.

Analysis revealed a dense, yet porous condition with small blocks, mixed uses and an abundance of missing-middle typologies.

Specific to the site, we discovered streets now lost such Caroline, and erased stretches of Lysander, Vermont and Wabash. A robust network of alleys allowed strong street frontages without the interruption of driveways, fostering walkability.

Other observations included the uniform configuration of a broad range of building types; rowhomes, multi-family courtyard buildings, duplexes, single-family homes and intermixed commercial.



DESIGN PRINCIPLES

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Placemaking and walkability promote safety and better public health outcomes.

Low density auto-centric development leads to unsustainable sprawl and a lack of community. Template developments and highrise towers can feel contextually inappropriate while concentrating and stigmatizing residents of affordable housing.





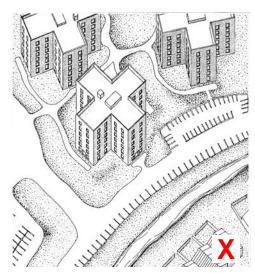


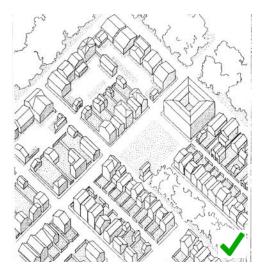










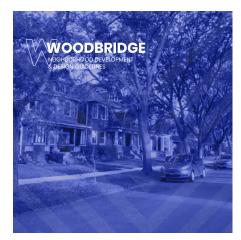






When considering the optimal program and product types for the 12th & Forest site, the team utilized resident feedback provided by the Woodbridge Neighborhood Development Corp., a community non-profit organization. Residents were hesitant about suburbanstyle developments, with mundane architecture lacking connectivity, which might lead to a sense of two separate neighborhoods, rather than cohesion.

Takeaways included a desire for quality, thoughtful architecture, mixed-use buildings with residential over commercial both rental and owner-occupied, native street trees and alley-loaded parking which allows development to be closer to the street, creating a more walkable environment. Residents also expressed a desire for new locally-owned businesses with ethical hiring practices and accessible pricing.



WOODBRIDGE
Neighborhood Development &
Design Guidelines

April 2020 | Detroit Michigan







1i=

PEDESTRIAN EXPERIENCE

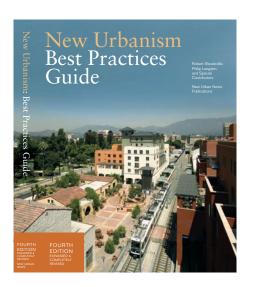
as the main point of automotive ingress

and egress. Curb cuts onto public right of

way will be minimized or obsolete in

order to provide a safe, walkable,

pedestrian oriented street design



Left WND Neighborhood Development & Design

Guidelines

Middle Planning & Development Dept.

Guiding Principles

Right New Urbanism Best Practices Guide

PARKING AND ACCESS

All on-site parking shall be

appropriately landscaped or be

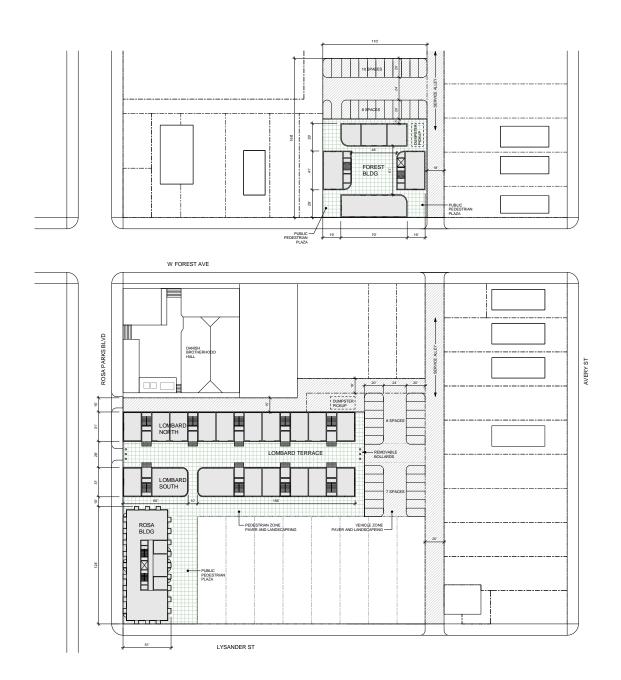
screened from view, preferably

developing parking lot edges of the

site with new construction in order to shield the parking from view.

ORIGINAL SITE PLAN

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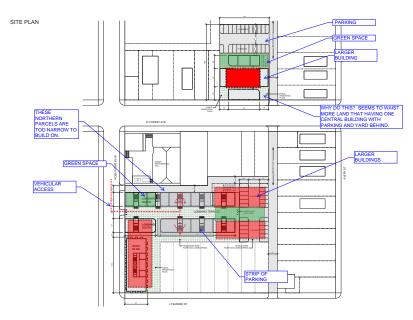


PD&D FEEDBACK

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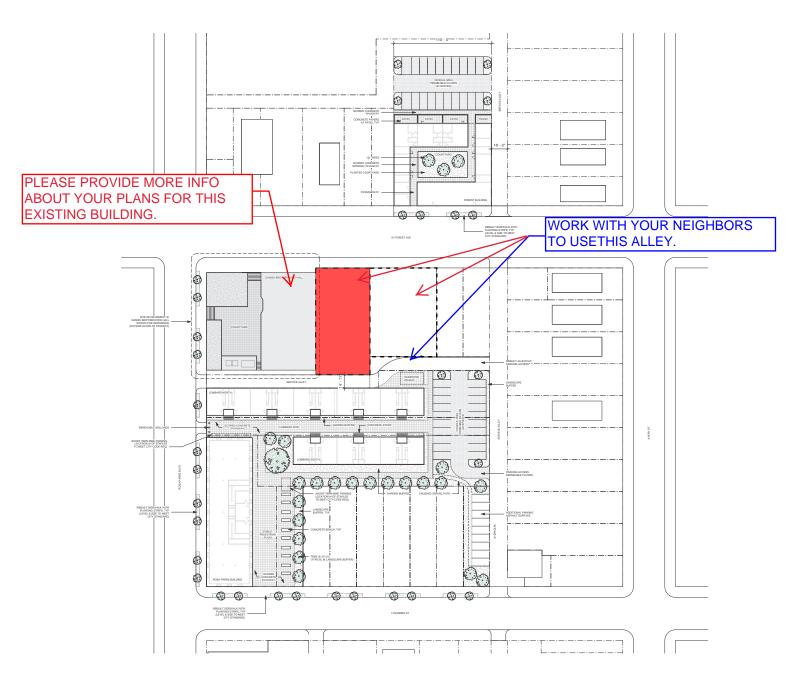






UPDATED SITE PLAN

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Changes

- 1. Forest Court Reconfiguration
 Elimination of corner courtyards
 which wasted space and degraded
 streetwall.
- **2. The Rosa Extended**Larger, more efficient footprint.
- **5. Lombard Row Shortened**Response to enarglment of the Rosa.
- 4. Landscape Strengthened
 Addition of street trees, landscape
 buffers and stormwater control
 measures. Landscape will be
 further explored to foster biodiversity and beautify the project.
- **5. Parking Increased** Increase from 33 to 49: net +16 spaces.
- **6. Materiality Explored**Durable, quality yet attainable options, including weathering steel, CMU block and others.

Unchanged

- 1. Alley Accessed Parking
 Allows pedestrian alley between
 Lombard Row to remain intact.
- 2. Courtyard on Site #1
 Allows light, air on two sides of units and semi-private space for residents.

PROJECT(S)

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Site

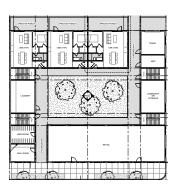
76,300 SF | 1.75 Acres

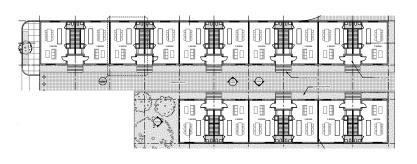
Residential Units 59
Commercial Space 7.500 SF
Net Rentable 58,700 SF
Gross Area 68,600 SF
Parking Spaces 49

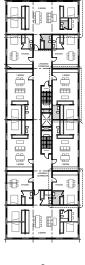
Rosa Parks & Forest (RPF) is a mixed-use project in planning by XYZ Development. Adapting to a scattered-site, the development consists of three sub-projects; The Rosa, Lombard Row and Forest Court.

12th & Forest is currently amidst rezoning entitlements, and financing.









1 FOREST COURT 2 LOMBARD ROW THE ROSA

PLANS | FOREST COURT

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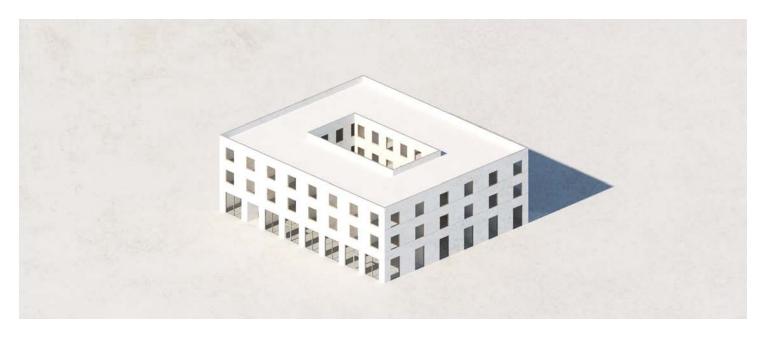
Forest Court

Stories 3
Residential Units 23
Commercial Space 2,075 SF
Net Rentable 18,400 SF
Gross Area 22,150 SF

Unit Mix

Studio 4 1-Bedroom 19

Forest Court aims to foster an active, dynamic lifestyle for residents by featuring walk-up entry, ground floor retail, and an interior courtyard. Beyond allowing plentiful light and air into all units, the enclosed courtyard creates a safe, dog-friendly space for residents to interact and socialize. The unit reflects a younger target market of students, recent graduates and young professionals. As with all of the 12th & Forest projects, Forest Court will feature clean styling and open yet efficient floor plans.





1 FOREST COURT

PRECEDENT | COURTYARDS

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Cowan Court | Cambridge, UK 6A Architects

Below

Forest Arms | Detroit, MI







Left Study Model Cowan Court | Cambridge, UK 6A Architects

Right

Fisher-Kahn Apartments | Detroit, MI

PLANS | LOMBARD ROW

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Lombard Row

Stories 2 Residential Units 16

Net Rentable 21,520 SF Gross Area 21,520 SF

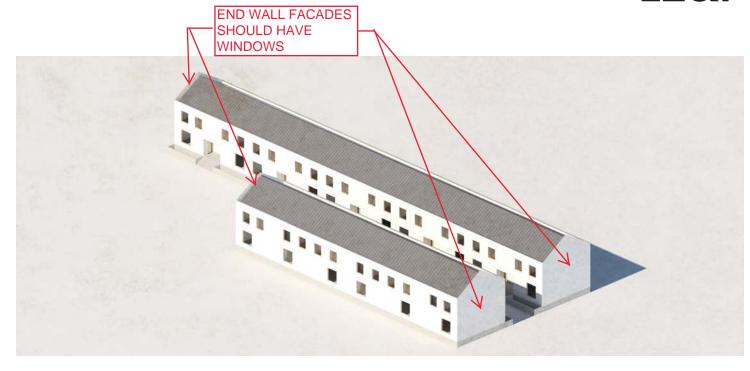
Unit Mix

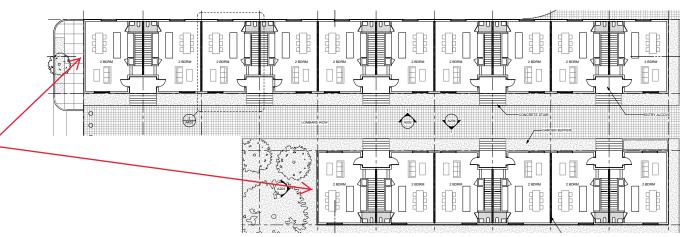
2-Bedroom 16

Lombard Row pays homage to the historical site plan, consisting of a pair of rowhomes. Each unit features individual walk-up entry, and a bilevel floor plan. A landscaped, pedestrian street connects the two buildings, created a shared outdoor common space.

Unit sizes are efficient, aiming to capture neighborhood demand from young professionals. Crisp, contemporary details and design will set the project apart from outdated, templated projects slated in the area.

STREET FACADE SHOULD HAVE WINDOWS.



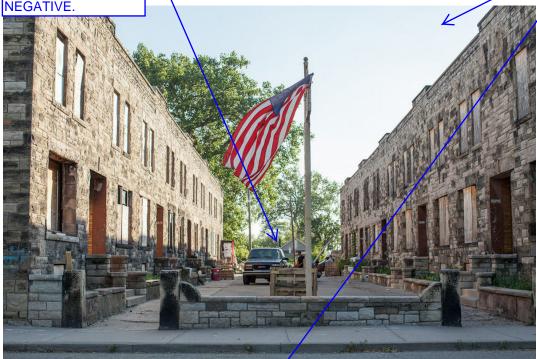


2 LOMBARD ROW

PRECEDENT | ROW HOMES

I DO NOT RECOMMEND MODELING YOUR DEVELOPMENT AFTER THESE. 12&F

HAVING VEHICULAR ACCESS HERE IS A NEGATIVE.



Left

Spaulding Court N Corktown Detroit, MI

Below

Candler Row Highland Park, MI THESE BUILDINGS
ARE TOO CLOSE.
THE CENTER
COURTYARD
BECOMES
UNUSABLE AS AN
OUTDOOR SPACE.







Left

Pedestrian-Dedicated Space Spaulding Court N Corktown | Detroit, MI

Right

Spijkerkwartie Terraces Houses Atelier Kempe Thill PROJECT | THE ROSA

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THESE ELEVATIONS NEED TO BE MORE DYNAMIC. STUDY ARCHITECTURAL CHARACTER AND MATERIALS WITHIN WOODBRIDGE TO PROVIDE INSPIRATION FOR YOUR DEVELOPMENT.

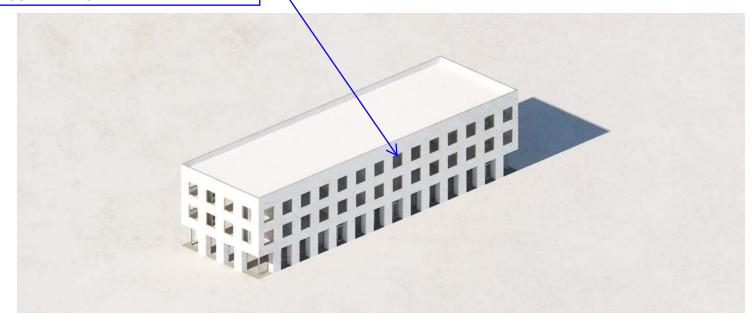
The Rosa

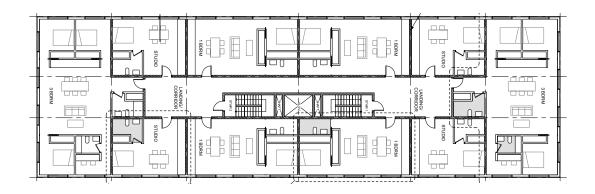
Stories	3
Residential Units	20
Commercial Space	5,475 SF
Net Rentable	18,775 SF
Gross Area	24,650 SF

Unit Mix

Studio	8
1-Bedroom	8
3-Bedroom	4

The Rosa is a double-loaded corridor building with ground floor commercial space, and a rearfacing pedestrian greenspace. An elevator provides access for those with disabilities, making the building suitable for aging-in-place scenarios for Woodbrige's significant senior population. Units in The Rosa are easily adaptable to condominiums, depending on market demand.





3 THE ROSA







Above Left Milwuakee Way | Portland, OR Waechter Architecture

Above Right

Pedestrian Plaza Milwuakee Way | Portland, OR Waechter Architecture

Below Left

Pedestrian Plaza Kroyer Square | Copenhagen, DE Vilhelm Lauritzen Architects + COBE

PRELIMINARY RENDERINGS

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PRECEDENT | MATERIALITY

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Left

Corrugated Galvanized Metal Panels

Below

Polished Concrete Masonry Units (CMU)







LeftPolished Concrete Masonry Units (CMU)

Right

Corrugated Weathering Steel (Corten)

TEAM 12&F

The team consists of vast development experience balanced by creative optimism.

XYZ Development brings an appetite for innovation, while Lockwood Companies offers its long history of quality, affordable construction with over 10,000 units built across the country. Selected via a rigorous, multinational search, Portland-based Waechter Architecture brings a fresh perspective to Detroit, with its strong commitment to concise yet bold design solutions.

XYZ Development Lead Developer

Waechter Architecture
Architect of Record

Landscape Architect
Nigel Dunnett

Lockwood ConstructionGeneral Contractor

Mentor-Venture Partner TBD



Claybourn Commons, Portland, OR Waechter Architecture





Left
Claybourn Commons | Portland, OR
Waechter Architecture

Right Sawtooth | Portland, OR Waechter Architecture

Left
True North | Detroit, MI
Prince Concepts

Right
Ochre Bakery | Detroit, MI
Prince Concepts





EXPERIENCE

Left London Olympic Park | London, UK Nigel Dunnett

Right
True North | Detroit MI
Prince Concepts









Left Garden House | Portland, OR Waechter Architecture

Right

The Barbican Square | London, UK Nigel Dunnett

ADDENDUM | SUPPORT



Marc Norman
Director of Real Estate Initiatives
Associate Professor of Practice in Urban & Regional Planning
Taubman College of Architecture & Urban Planning | University of Michigan
2000 Bonisteel Boulevard. Ann Arbor. MI 48109-2069

April 28, 2021

To Whom it May Concern,

This letter is in support of XYZ Development's proposal for Block C3 and B-South in response to Cinnaire Solutions & Woodbridge Neighborhood Development's request for proposals.

Philip was a student in my course, URP595: "Public-Private Partnerships: Financing Equitable Development", part of the Graduate Certificate in Real Estate Development program at the University of Michigan. The class explores difficult questions in real estate; how do we assert good design, equitable outcomes, connected communities, affordable housing, neighborhood regeneration and other social and physical outcomes when lenders, regulators or financial markets won't?

Mr. Lockwood came to the course with a wealth of experience in Metro Detroit Development, but came to me as a thought partner for sharpening its economic feasibility, while remaining socially and environmentally responsible. The project is aspirational and will face numerous challenges, but when complete, it will be a strong first step in the neighborhood's inclusive growth and balanced redevelopment. I am confident given his experience and success to date in securing sites in Detroit that he will bring value and thought leadership to these sites. The multifaceted building typologies along with the income mixing he proposes can be a model for the neighborhood and the larger region. Housing development in Detroit is complex and I am excited that Philip has taken on the added challenge and necessary steps of creating wealth for existing residents and bolstering local supply chains as part of his proposal.

Please do not hesitate to reach out if you would like to discuss Philip's experience or the specific proposal.

Sincerely

Marc Normar

Director of Real Estate Initiatives

Associate Professor of Practice in Urban & Regional Planning

Taubman College of Architecture & Urban Planning | University of Michigan

 $Professional\ Profile: \underline{https://taubmancollege.umich.edu/faculty/directory/marc-norman}$



Urban + Regional Planning Program
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urp@umich.edu email http://www.tcaup.umich.edu/urp/

A. ALFRED TAUBMAN COLLEGE OF ARCHITECTURE + URBAN PLANNING THE UNIVERSITY OF MICHIGAN

2000 Bonisteel Boulevard Ann Arbor Michigan 48109-2069 USA

April 28, 2021 Lan Deng Associate Professor of Urban and Regional Planning 734-9360951 landeng@umich.edu

To Whom it May Concern,

I am writing this letter in support of XYZ Development's proposal for Block C3 and B-South in response to Cinnaire Solutions & Woodbridge Neighborhood Development's request for proposals.

Philip is a former student of my integrative seminar, URP590: "Disruptions in the Real Estate Development Industry" through the Taubman College of Architecture & Urban Planning. The seminar examines the challenges and opportunities associated with emerging disruptions in the real estate, including the global pandemic, technology innovations, climate change, and the growing demand for healthy and socially-equitable built environment.

Mr. Lockwood actively sought my input and expertise while formulating the proposal, bringing an open mind and a willingness to accept criticism. We discussed the challenges of affordability and community ownership associated with the proposal, and strategies he might employ to achieve those goals. I was very impressed by the level of care and thoughtfulness that Mr. Lockwood's proposal has demonstrated and would love to see it gets executed. If you have any questions regarding this letter, please let me know.

Sincerely,

Canlers

Lan Deng

ADDENDUM SUPPORT





REACH OUT TO THE LOCAL COMMUNITY ASSOCIATION AND NEIGHBORING OWNERS TO INFORM THEM OF YOUR PLANS AND PROVIDE FEEDBACK... THIS IS MORE IMPORTANT THAN YOUR CURRENT REFFERENCES.

6 July 2020

To Whom it May Concern,

This letter is written in support of XYZ Development's proposal for reactivating corner of Rosa Parks &

Philip was a top student in my course, ARCH517: Architect as Developer. The course takes an in-depth focus on the shortcomings of standard development models and how best urban design practices can be applied to real estate development to better shape healthy, inclusive, sustainable communities.

Upon reviewing both the "Danish Brotherhood Hall", and "Rosa Parks & Forest" redevelopment plans, I find the endeavor applies the best urbanist practices and thoughtfully engages the principles of placemaking. This project will humanize and beautify the landscape and contribute to a walkable, more vibrant community. Woodbridge will be better for it.

Sincerely

Kit Krankel McCullough Lecturer in Architecture

About Kit McCullough

Kit Krankel McCullough is an architectural and urban designer and consultant to cities, institutions, developers, neighborhood and merchant groups around the country. Through her urban design practice and teaching Kit advocates for equitable and socially just development, healthy and sustainable environments, strong communities, and cities that promote wellbeing and happiness. At the University of Michigan, McCullough teaches courses on urban design and real estate development, design studios on housing and neighborhood development, and seminars on transportation and urban economics.

In her current practice, McCullough has developed strategies toward economic and environmental sustainability at a range of scales, from individual properties to entire regions; and for a range of clients, including cities, institutions, developers, and neighborhood groups. Her projects have included a redevelopment plan for the C.S. Mott Foundation for their properties in downtown Flint, Michigan, as a means to help catalyze a regional economic strategy; regional strategies for more sustainable development in Tucson; a plan for the redevelopment of an industrial corridor in Oklahoma City as a mixed-use district focused on eco-industries; and an economic development strategy for Forest City, North Carolina, that capitalizes on the town's traditional urbanism and

Prior to joining the faculty at Michigan, McCullough led an urban design studio at Urban Design Associates in Pittsburgh, where she directed downtown revitalization projects and prepared master plans and design guidelines for new and infill neighborhood developments throughout the country. Projects included revitalization strategies for cities as diverse as Washington, DC, Warren, Michigan, Norfolk Virginia, Shaker Heights, Ohio, and La Grange, Georgia. New and infill developments included Biltmore Farms in Asheville, North Carolina, Western Center in Washington County, Pennsylvania, as well as HOPE VI projects, including Louisville, St. Louis, and Norfolk. In her previous experience, McCullough practiced urban design for several years in Austin, Texas, and before that, with Duany Plater-Zyberk in Miami. She received her Bachelor of Architecture from the University of Texas at Austin and her Master of Architecture in Urban Design from Harvard University.

XYZ Development, LLC Lockwood Companies, Inc. 27777 Franklin Road Southfield, MI 48034

Dear Mr. R. Philip Lockwood,

Michigan Community Capital "MCC" is a 501c3 non-profit corporation, a US Treasury Certified Community Development Financial Institution "CDFI" and a certified Community Development Entity "CDE" focusing its mission entirely within the State of Michigan to advance job opportunities and promote housing and community development opportunities for Low to Moderate Income individuals.

At your request, MCC has reviewed the proposal for the project titled "Rosa Parks & Forest." The project proposal features outcomes and impacts consistent with MCC's mission including activating neighborhood common space, providing for mixed-uses where local LMI job opportunities will occur, and providing for housing addressing a mix of affordability and typologies.

The project proposal calls for \$2.0M in at-risk equity investment from a Certified CDFI in addition to developer (GP) equity. MCC is interested in providing all or art of the equity investment for this project. MCC's interest is contingent on securing site control and a continuing due diligence process which will include further review of the sponsors, the financing structure, the projected phasing of the project (if any), municipal approvals and the final terms and conditions of the investment offered by the project.

This letter of interest is not a commitment to lend or invest and should not be construed as

We look forward to working with XYZ Development and the Lockwood Companies on this exciting and important project in the City of Detroit.

Kind Regards,

Eric Hanna President & CEO

Michigan Community Capital



EXECUTIVE COMMITTEE

Senior Advisor Michigan

Mark McDaniel

Ted Rozeboom

Partner Loomis Law Firm

BOARD MEMBERS

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Sr. Vice President Invest Detroit

Elissa Sangalli

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Eric Hanna, President & CEO

Marilyn Crowley,

Liz Alexandrian

ADDENDUM | RESOURCES

Believing in it's ability to improve users' lives, we take urban design and development seriously.

The principles of New Urbanism repair the historic fabric of cities while positioning them for a healthy future. XYZ is pleased to share some of the design resources and program guidelines utilized in formulating this proposal.

Resources

- <u> 1. WND Development + Design Guide</u>
- 2. XYZ Conceptual Design Charette
- 3. New Urbanism Best Practices Guide
- 4. ZONE Detroit | Zoning Analytic
- 5. PDD Guiding Principles
- 6. Brush Park | Form-Based Code
- 7. Harvesting the Value of Water
- 8. Bird-Friendly Gardens
- 9. Public Spaces Community Spaces
- 10. MCRP Guidelines



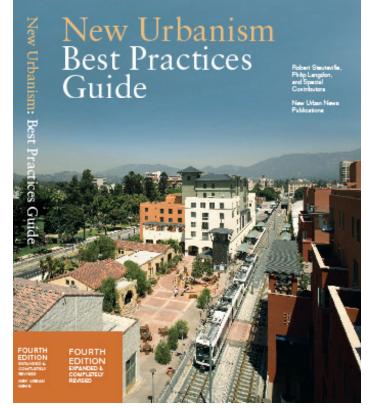












THANK YOU! :)





XYZ Development hello@xyz-dev.com xyz-dev.com 313 356 6077

March 9th, 2022

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