

City of Detroit


CITY COUNCIL

GABRIELA SANTIAGO-ROMERO
COUNCIL MEMBER, DISTRICT 6

MEMORANDUM

TO: Tyrone Clifton, Director
Detroit Building Authority
Tammy Daniels, Director
Detroit Land Bank Authority

THRU: Council Member James Tate, Council President

FROM: Council Member Gabriela Santiago-Romero 

DATE: March 27th 2026

RE: Property Sales and Price Consistency

Residents have contacted my office sharing about their similar experiences while doing business with the Detroit Land Bank Authority, where prices to complete the purchase of a property ends up being higher than initially listed or communicated by the DLBA. Upon inquiring with the Land Bank, they affirm that some prospective property sale agreements still subject to approval by the DBA are sometimes held up by the Detroit Building Authority for a higher price. To that end, please answer the following questions:

1. How does the DLBA determine listing prices for properties?
2. How does the DBA determine listing prices for properties?
3. What is the reconciliation process when DLBA sales are not approved by the DBA due to price or cost concerns?
4. How can the DLBA and DBA maintain consistent pricing throughout the lifetime of a given property's listing?

Please do not hesitate to contact my office if you have any questions. Thank you.

Cc: Honorable Detroit City Council
Louise Jones, City Clerk's Office
Malik Washington, City Council Liaison