

KRISTIN A. LUSN, ESQ. P68997  
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Lusnlaw.com

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## PROFESSIONAL EXPERIENCE

### **Lusn Law, PLLC** **Owner and Founding Principal**

Detroit, Michigan  
2017-present

- Nearly 20 years of practical experience in many different areas of law and consulting, ranging from litigation to transactional work
- Represent small to large businesses in many areas of law, acting as general counsel; many family-owned businesses in many industries
- Liquor license law for restaurants state-wide
- Trademark work, employment handbooks, strategic planning, drafting and reviewing contracts, operating agreements, litigation consulting etc.
- Experience in Community Relations, Government Affairs, and Nonprofit fundraising

### **City of Detroit** **Assistant Corporation Counsel, Economic Development, Government Affairs & Quality of Life**

Detroit, Michigan  
September 2014- 2017

- Economic Development  
Executed bankruptcy option agreements; land use guidance; negotiation and review of city contracts; real estate development agreement drafting and negotiation; Board of Zoning Appeals attorney, Historic District Commission attorney, and City Council Law Liaison for dangerous buildings
- Government Affairs  
Ordinance drafting; researched and drafted Corporation Counsel legal opinions for City Council
- Quality of Life  
Lead attorney for business license revocation show cause hearings; negotiated and entered into stipulated agreements for non-compliant and dangerous businesses as well as trials and appeals   Blight Task Force planning and execution of blight eradication efforts
- Criminal Enforcement  
In charge of strategy for improving processes between business revocation show cause hearings and 36 District Court business prosecution; focusing on regulating repeat violators in the neighborhoods; working in conjunction with Detroit Police Department and Buildings, Safety Engineering and Environmental Department
- Income Tax Task Force Mayor's Office  
Worked with Deputy Mayor and team to reinstitute Detroit Income Tax Board of Review; strategic planning with City and State of Michigan team, created Board books, trained new Commissioners

Royal Oak & Detroit, Michigan  
May 2012 – August 2014

**Lusn Law, PLLC**

**Owner and Founding Principal; Corporate and Real Estate Law**

- Represented business clients in a variety of legal matters including real estate, corporate formation and compliance, labor and employment
- Represented tax-exempt organizations in legal issues and development consulting; pro-bono attorney for Michigan Community Resources
- Published article on land use in the Real Property Bar Association e-newsletter
- Utilized broad network to execute marketing and branding plan; generating business from the start-up and entrepreneurial community
- Legal volunteer at Detroit incubators and work spaces; D:Hive BUILD guest speaker on entity formation; full-time mentor for Detroit Creative Corridor Center Creative Ventures Program; pro-bono office hours at Bamboo work space, and partnerships with Bizdom

Troy, Michigan  
August 2007 – May 2012

**Giarmarco, Mullins & Horton, P.C.**

**Trial Attorney**

- Practiced in the area of insurance defense, commercial and business litigation: trial practice, deposition testimony, motion practice, and mediations
- Corporate client relationship building with emphasis on marketing and business development
- Featured in article about work at the Detroit Historical Society in the legal magazine *Motion*
- Elected as Council Member for the Workers' Compensation Section of the State Bar of Michigan and organized Section meeting in Traverse City, Michigan

Birmingham, Michigan  
February 2006 – August 2007

**Lacey & Jones, L.L.P.**

**Trial Attorney**

- Practiced in the area of insurance defense: trial practice, deposition testimony, medical reviews, motion practice, settlement negotiations; Case docket of over 100 litigated matters with automotive clients

**EDUCATION**

**Michigan State University College of Law**

East Lansing, Michigan

***Juris Doctor***, Cum Laude, Concentrations in both Corporate Law and Trial Practice

**Dean King Scholarship** recipient; full tuition coverage

Certificate in Trial Practice awarded by the Fieger **Trial Practice Institute Program**

VP, **Business Law Society**; Sarbanes-Oxley Act Symposium committee Midwest Securities Conference committee

Clinical Resident, **Small Business & Nonprofit Clinic & Tax Clinic**

Counseled clients on entity formation, tax compliance and business plans, reviewed real estate contracts, drafted organizational documents and prepared tax documents

**Michigan State University Eli Broad College of Business**

East Lansing,

Michigan *Bachelor of Arts with honors*, Business/Marketing

Member, **Golden Key National Honor Society**

Member, **National Society of Collegiate Scholars**

Chairman of Advertising Committee, **MSU Marketing Association**

Member, Orchestis Dance Company

## COMMUNITY INVOLVEMENT

- Chairperson, **City of Detroit Board of Ethics** 2017-present (Chairperson 2019-2024)
- Larson Leader Program Graduate, **Urban Land Institute**, 2019
- Board Member, **Detroit Institute of Arts Emerging Collectors Society**
- Former Founding Board Member, **Friends of the Children**, Detroit Chapter
- Former and Founding Chairperson of **Detroit RiverFront Conservancy Rivière28** Young Professionals Board, President and Board Liaison, 2011-2018, Committee Member for DRFC Board 2007-2011
- Former Board Member, **Write A House, 501c3**, Detroit
- Former Board Member, **Michigan Humane Society**
- **Detroit Economic Club**
- Worked on various volunteer political campaigns, Duggan for Mayor, City Council, Wayne County Treasurer, etc.
- Leadership Detroit Class XXXVI Graduate, **Detroit Regional Chamber**
- **Detroit Metropolitan Bar Association** Barristers Board Member 2011-2014
- Former Trustee, **Detroit Historical Society**, Governance Committee; Annual Ball Committee, '67 Project Committee 2009-2016; Founding Chairperson of DHS 313 Young Professionals Group
- Former Board Member, **Detroit Institute of Arts Founder's Junior Council** 2010-2016

## NOTEWORTHY

- Featured roundtable speaker at Urban Land Institute Spring Conference 2025
- Twilight Benefit Foundation 2015 Community Impact Award
- Member, **American Bar Association**
- Member, **State Bar of Michigan**, Government, Real Estate Section
- Michigan Lawyers Weekly "Rising Star"
- dBusiness Magazine Top Lawyer
- Awarded the 2012 Community Impact Award by the Detroit Metropolitan Bar Association