



CITY OF DETROIT
OFFICE OF THE CHIEF FINANCIAL OFFICER
OFFICE OF CONTRACTING & PROCUREMENT

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September 20, 2024

TO: Angela Whitfield-Calloway District 2 Councilmember

THROUGH: Councilmember Johnson, Chairperson Internal Operations

Re: Questions Regarding Contract 6006370 – Magnit Quick, LLC

The Office of Contracting and Procurement has received the questions from the Internal Operations Standing Committee regarding Contract No. 6006370 with Magnit Quick, LLC. We appreciate the opportunity to provide additional information and address your concerns. Below are our responses to your inquiries:

Question 1: Are we currently utilizing Magnit Quick, LLC? When was the last date of service?

Response:

Magnit Quick's prior contract expired June 30, 2024. However, firefighter recruitments are conducted periodically throughout the year to maintain adequate staffing levels for public safety. The date of last service for background checks was for two firefighters in the July Fire Academy for \$152.60, with services initiated in May and completed in July.

Question 2: What is the impact on the recruiting process without Magnit's services?

Response:

While the City can continue hiring without Magnit's background screening services, this results in less thorough background checks than we consider necessary for certain positions. Without Magnit's capabilities, we are unable to conduct out-of-state criminal background checks, which exposes the City to potential risks associated with hiring individuals who may have undisclosed criminal histories outside of Michigan.

Question 3: What positions require comprehensive background screening?

Response:

- **Firefighters:** Due to the critical nature of their duties and responsibilities in ensuring public safety, comprehensive background checks are essential for all Firefighter recruits.
- **Positions Requiring Out-of-State Criminal Background Checks:** This includes candidates who currently reside out of state or have recently relocated to Michigan. Comprehensive checks ensure we are aware of any criminal history beyond Michigan's jurisdiction.
- **Classifications Necessitating Extensive Background Checks:** Certain roles within the City require more in-depth investigations than what the State of Michigan's ICHAT system provides, due to the sensitive nature of the work involved.

Additional Information

Procurement Timeline and Outreach:

- The requisition for background screening services was submitted on **February 16, 2024**.
- The Request for Quotation (RFQ) was opened on **April 23, 2024**, and closed on **May 10, 2024**.
- The RFQ was widely disseminated:
 - Posted online on the City's procurement portal.



- Advertised in the **Detroit Legal News**.
- Sent directly to at least **34 Detroit-based companies** to encourage local participation. Please see the attachment for a list of all bidders including the bidders located in the City of Detroit.

Bid Results:

Vendor	Bid Amount	Equalization Applied	Status
Magnit Quick, LLC	\$55,000	No	Responsive and Lowest Bidder
Accurate C&S	\$87,600	No	Responsive
Black of All Trades	N/A	N/A	Non-responsive (no pricing submitted, no experience provided)

Contract Details with Magnit Quick, LLC:

- **Contract Amount:** \$110,000 for a two-year term ending in 2026.
- **Services Covered:** Up to 400 background screenings annually, with services tailored to the requirements of each position.

Current Activity and Impact:

- **Screenings Conducted Since July:** 2 (to finalize screenings for two candidates for the July Fire Academy)
- **Hiring Backlog:** There is no hiring backlog.

Impact Statement:

The absence of a current contract with Magnit Quick, LLC has resulted in potential exposure to less than required (thorough) background screenings. Specifically:

- **Firefighter Recruitment:** Delays in conducting comprehensive background checks may impact public safety services.
- **Risk Exposure:** Without out-of-state background checks, the City faces increased risk of hiring individuals with undisclosed criminal histories, which could have legal and reputational implications.

Conclusion

We are committed to ensuring the safety and integrity of our hiring processes. Procuring comprehensive background screening services from Magnit Quick, LLC is essential for mitigating risks and maintaining the high standards expected by the City and its residents.

We trust that this information addresses your questions thoroughly. Should you require further details or clarification, please do not hesitate to contact us.

Respectfully submitted,

DocuSigned by:

Sandra Stahl, Chief Procurement Officer
Office of Contracting and Procurement

Denise Starr, Director
Human Resources

Supplier	Supplier Address	City	Zip	State	Last Activity	Last Activity Date	Response Number
+5 TECHNOLOGY LLC	19730 Ralston St.	Detroit	48203	MI			
22nd Century Technologies, Inc.	8251 Greensboro Drive	Mc Lean	22102	VA	Viewed negotiation	4/24/24 6:47 PM	
360 FIRE & FLOOD	22310 Telegraph Road	Southfield	48033	MI			
A.R.T'S TRUE LAWN SERVICES	16881 Warwick St	Detroit	48219	MI			
Accurate C&S Services Inc	8105 Edgewater Drive	Oakland	94621	CA	Viewed negotiation	5/10/24 7:41 PM	201250
ACTRON INTEGRATED SECURITY SYSTEMS INC	1056 DIX HWY	LINCOLN PARK	48146	MI			
ADAMS EVIDENCE GRADE TECHNOLOGY, INC	4123 NORTH LITTLE CREEEK ROAD	Utopia	78884	TX			
ADORAMA INC	42 W 18TH STREET	New York	10011	NY			
ADT	3190 S VAUGHN WAY	Denver	80014	CO			
Alice Training Institute, LLC	1113 Medina Road, #700	Montville Township	44256	Ohio			
Allied Universal Company	P.O. BOX 828854	Philadelphia	19182	Pennsylvania	Viewed negotiation	5/10/24 12:28 PM	
Allied Universal Security Services Inc	1000 TOWN CENTER	Southfield	48075	MI			
American Guard Services, Inc.	1125 W 190TH ST	Gardena	90248	CA	Declined negotiation invitation	5/1/24 10:27 PM	
ANIXTER INTERNATIONAL	325 W SILVERBELL RD	Lake Orion	48359	MI			
AOSH Services LLC	PO Box 1142	Union Lake	48387	MI			
APRIVA LLC	8501 N. Scottsdale Road	Scottsdale	85253	AZ			
Armored Republic LLC (DBA AR500 Armor)	17431 N Black Canyon Hwy	Phoenix	85023	AZ			
Athena Protection Service LLC	26677 W 12 Mile Rd H3	Southfield	48034	MI			
Aventric Technologies LLC	25916 Dequindre Rd	Warren	48091	MI			
Background Experts, Inc.	12191 W. Linebaugh Ave	Tampa	33626	FL	Created response	5/6/24 1:05 PM	
begus online llc							
BEST NETWORK DESIGN LLC	120 South Green Street	Detroit	48209	MI			
BIG SWEDE PRODUCTS INC	DBA KEY CONTROL	Midland	48640	MI			
Black Of All Trades, LLC	18424 JOANN ST	Detroit	48205	MI	Submitted response	4/26/24 12:42 AM	199879
Blackstone Consulting, Inc	11726 San Vicente Blvd.,	Los Angeles	90049	CA			
BULLETPROOF IT, LLC	3104 NW 115th Street	Vancouver	98685	WA			
BULLEX	20 Corporate Circle	Albany	12203	NY			
Business Men & Women Social Club of Detroit	15745 W. Chicago St.	Detroit	48228	MI			
CALIGINOUS INDUSTRIES LLC	11317 Saar Dr.	Sterling Hts	48314	MI			
Camouflage Security & Investigations LLC	615 Griswold Suite 925	Detroit	48226	MI			

Casey Scott Contracting LLC	8033 Jackson	Warren	48089	Michigan	Viewed negotiation	5/9/24 6:16 PM	
Central CME Church	7600 Tireman	Detroit	48204	Michigan			
Centurion Solutions LLC	425 Shady Creek Drive	Bryan		OH			
Century Security Group, LLC	1400 Oakman Blvd	Detroit	48238	MI	Accepted negotiation invitation	5/1/24 12:06 AM	
Choice Virtual Guard Service	7650 BEAVERLAND	Detroit	48239	MI			
CISCO SYSTEMS	123 N Ashley St #100	Ann Arbor	48104	MI			
CITY SHIELD SECURITY SERVICE	3250 Franklin	Detroit	48207	MI			
Claro Enterprise Solutions	3350 SW 148th Ave STE 400	Hollywood	33027	FL			
CMP DISTRIBUTORS INC	16753 INDUSTRIAL	Lansing	48906	MI	Declined negotiation invitation	5/6/24 4:05 PM	
Compass Technology Solutions, LLC	233 CHURCH STREET	Mount Clemens	48043	MI			
Controlled F.O.R.C.E.	335 N. River Street	Batavia	60510	IL			
CONVERGINT	3075 N Wilson Court NW	Grand Rapids	49534	MI			
COVID-19 PPE and Medical Equipment Sales & Finance, LLC	2805 Westbrook Lane	Bowie	20721	MD			
CPR-SAVERS & FIRST AID SUPPLY	7904 E. CHAPARRAL RD	Scottsdale	85250	AZ			
D&A PUBLIC SAFETY AND INVESTIGATIONS	C/O 9164 Grayton	Detroit	48224	MI	Accepted negotiation invitation	4/26/24 5:41 PM	
Decima LLC	16870 Schaefer Hwy	Detroit	48235	MI			
DEME Corporation	26412 KITCH	Inkster	48141	MI			
DGX Security	840 Bergen Avenue	Jersey City	07306	NJ			
E2 Security	312 Superior MAIL	Port Huron	48060	MI			
EAGLE SECURITY SERVICES LLC	500 GRISWOLD, STE 400	DETROIT	48226	MI	Accepted negotiation invitation	5/1/24 7:02 PM	
EATS DISTRIBUTION, LLC	38911 Albert Blvd	Clinton	48036	MI			
eCallogy LLC	240 E Promontory	Farmington	84025	Utah	Created response	4/24/24 1:14 PM	
ELITE TEXTILE TRADING LLC	300 SPECTRUM CENTER DR	Irvine	92618	CA			
eRepublic, Inc.	100 Blue Ravine Rd.	Folsom	95630	CA			
Eternal Security Services	16146 Millar Rd.	Clinton	48036	MI			
EVACUSLED, INC	29 RANGEMORE RD	Toronto	M8Z 5H8				
Everytime LLC	17910 Van Dyke	Detroit	48234	MI	Viewed negotiation	4/23/24 11:23 PM	
EVOLV TECHNOLOGY	500 TOTTEN POND RD.	Waltham	02451	MA			
Executive Distributors International Inc	400 Morris Avenue	Bryn Mawr	19010	Pennsylvania			
Exquise Fire & Safety, Inc.	19455 W. DAVISON ST	Detroit	48223	MI			
Genellaro Systems Integration, Inc.	376 Robbins Drive	Troy	48083	MI			
Genellaro Systems Integration (GSI)	376 Robbins Dr	Troy	48083	MI			

General Surveillance Inc	17301 E 8 MILE ROAD	Eastpointe	48021	MI	Declined negotiation invitation	4/23/24 5:37 PM	
GEOSYNTEC CONSULTANTS INC	2100 Commonwealth Blvd,	Ann Arbor	48105	MI	Viewed negotiation	4/24/24 5:25 PM	
Global Alliance Protective Group	269 Walker Street, Suite 830	Detroit	48207	MI			
Global Solutions Group	25900 Greenfield Rd	Oak Park	48237	MI			
Good Guard Security, Inc.	100 W Big Beaver Rd	Troy	48084	MI			
INFINITE TECHNOLOGIES LLC	1927 ROSA PARKS BLVD STE	DETROIT	48216	MI	Viewed negotiation	6/18/24 2:53 PM	
Inspection Reports Online (IROL)	459 HAVERHILL CT	Sugar Grove	60554	IL			
Integral Blue LLC	1060 Centre Rd	Auburn Hills	48326	Michigan	Viewed negotiation	5/1/24 9:37 AM	
IronNet Cybersecurity, Inc	7900 Tysons One Place	McLean	22102	Virginia			
iSimulate, LLC	43 NEW SCOTLAND AVE	Albany	12208	NY			
J and I CONSULTANTS LLC	4448 Philip Lane	Commerce Township	48382	Michigan			
Jarvis Property Restoration	41800 Executive Drive	Harrison Township	48045	MI			
JBI Securities LLC	10743 Highland Rd	White Lake	48386	MI			
JEFFERSON MEDICAL SUPPLY, INC.	4365 RITTIMAN ROAD	San Antonio	78218	TX			
JJS TECHNICAL SERVICES	JJS Tecnical Services	Schaumburg	60173	IL			
Johnson Controls Security Solutions	1115 E WHITCOMB	Madison Heights	48071	MI			
KASEWARE	191 University Blvd. Suite	Denver	80206	CO			
KDJOHNSONS	5525 south saginaw	Flint	48507	MI			
KENDRA IT CONSULTING LLC	119 E. Sanilac	Sandusky	48471	Michigan			
Key Control Solutions, Inc.	3859 East Letts Road	Midland	48642	MI			
KINGS III OF AMERICA LLC	751 Canyon Dr	Coppell	75019	TX			
Laminex Inc	4209 PLEASANT RD	Fort Mill	29708	SC			
LEADER HEALTH LLC	125 S Main St	Milford	48381	MI			
LEGACY GLOBAL GROUP	2 University Plz	Hackensack	07601	NJ			
LION	7200 POE AVENUE	Dayton	45414	OH			
LMG Business Services LLC	4311 Bishop	Detroit	48224	MI			
LVD LLC	19224 BLOOM	Detroit	48234	MI			
M Parker Enterprises LLC	P.O. Box 342	Flint	48501	MI	Viewed negotiation	5/7/24 5:36 PM	
Magnet Forensics USA, Inc.	13800 Coppermine Road,	Herndon	20171	VA			
Magnit Quick, LLC	4155 Buena Vista	Dallas	75204	TX	Viewed response history	5/10/24 4:42 PM	200995
MAGNUM TOOLS COM LLC	30690 Cypress	Romulus	48174	MI			
Master plan Movement	15091 monte vista	Detroit	48238	MI	Viewed negotiation	5/11/24 7:39 PM	
Michigan Rescue Concepts, LLC	27583 Pratt Rd	Richmond	48062	MI			
MICROSOFT CORPORATION	3260 PARK FOREST DR	Orchard Lake Village	48324	MI			

Mission Critical Solutions	8510 SUNSTATE ST	Tampa	33634	FL			
Modeltech Int'l	348 STATE ROUTE 11	Champlain	12919	New York			
Mono Machines LLC dba Supply Chimp	228 PARK AVE S #36842	New York	10003	NY			
Next Level Up Health & Wellness INC	22720 Michigan ave	Dearborn	48124	MI			
NIVEK MANAGEMENT GROUP LLC	18750 JEANETTE STREET	Northland Center	48075	MI			
OAK CANNA & WELLNESS LLC	1300 broadway ste:600	Detroit	48226	MI			
Onyx Tax and Financial LLC	1001 Woodward Ave Ste 500	Detroit	48226	MI	Viewed negotiation	5/8/24 5:34 PM	
OSAR, LLC	4787 Ardmore Lane	Hoschton	30548	GA			
PERPETUAL GOODS AND SERVICES	19227 Goddard St	Detroit	48234	MI			
PHOENIX SAFETY OUTFITTERS, LLC	1619 COMMERCE ROAD	Springfield	45504	OH			
POLITICAL DEVELOPMENT COMPANY	3535 Third Street	Detroit	48201	MI			
PYRATECH SECURITY SYSTEMS INC	20150 LIVERNOIS	DETROIT	48221	MI			
REAM SAFETY LLC	15106 Petoskey Ave	Detroit	48238	MI			
RECON POWER BIKES	327 Ley Road	Hazelwood	46825	IN			
Red Line Security Guard And Investigations	615 Saginaw St	Flint	48502	Michigan	Viewed negotiation	5/9/24 4:58 PM	
S.A.F.E. Management	2000 Brush St	Detroit	48226	MI			
Safety-Reports.com, Inc.	13215 BIRCH DRIVE	Omaha	68164	NE			
Safeware Inc	PO Box 64465	Baltimore	21264	MD	Declined negotiation invitation	4/29/24 5:46 PM	
SC HEALTH SPV LLC	16 Berryhill Rd.	Columbia	29210	SC			
SCOPE LTD CORP	2890 W. STATE RD 84	Davie	33312	Florida			
Screening Data Solutions llc	2265 Roswell Rd	Marietta	30062	Georgia	Viewed negotiation	5/7/24 1:36 AM	
SECURITAS SECURITY SERVICE USA INC	3 PARK LANE BVLD	DEARBORN	48126	MI			
Security Measures INC	621 Rivard St	Detroit	48207	MI			
SENRIS SERVICES	20007 Scoenherr	Detroit	48205	MI	Viewed negotiation	5/4/24 5:56 PM	
SENTINELONE INC	444 Castro Street, Fourth	Mountain View	94041	CA			
Shield Security Consultants and Protection Services LLC	18932 Woodward Ave	Detroit	48203	MI	Downloaded negotiation PDF	5/8/24 6:18 PM	
SIDRA MEDICAL SUPPLY INC	1554 Hempstead Tpke	Elmont	11003	New York			
SOFTSAGES LLC DBA SOFTSAGES TECHNOLOGY	20 Mystic Lane, 2nd Floor	Malvern	19355	PA			
SPARTAN 6 SECURITY INC	36726 Goddard rd	Romulus	48174	MI	Viewed negotiation	4/23/24 7:07 PM	
Special Multi Services, Inc-SMS	7140 W. Fort Street	Detroit	48209	Michigan			
SPY OPS	26606 SOUTHFIELD RD	Southfield	48076	Michigan	Viewed negotiation	4/29/24 7:38 PM	
SSD Cabling & Cameras LLC	1600 S Tipsico Lake Rd	Milford	48380	MI			

Star Designs	23420 stratford Ct	Southfield	48033	MI		
Starionox LLC	15001 Kercheval Ave Ste#	Grosse Pointe Shores	48236	MI		
STEALTH-ISS GROUP INC	1101 E. Cumberland Ave.,	Tampa	33602	FL		
Stoney Brook Solutions, LLC	15502 Stoneybrook W	Winter Garden		FL		
SUPERIOR INVESTIGATIVE SERVICES LLC	4871 S HILL RD	Milford	48381	MI		
Surrender Protection Inc	220 W. CONGRESS	Detroit	48226	MI	Viewed negotiation	4/25/24 12:31 PM
Tactical EnergeticEntry Systems	PO Box 469	Horn Lake	38637	MS		
TEST SUPPLIER	1234 No Where St.	Detroit	48207	MI		
THE FAMILY CHRISTIAN COMMUNITY CHURCH	20280 Damman street	Harper Woods	48225	MI		
THE GREENBLISS GROUP	14536 Ashton	Detroit	48223	Michigan		
The Luxury Collection LC	40315 Michigan Ave	Canton	48188	MI	Viewed negotiation	4/29/24 3:14 PM
The Natural Momma Me Initiative	11000 W McNichols Rd	Detroit	48221	MI	Viewed negotiation	4/24/24 6:40 PM
TLM Corporation						
TruView BSI, LLC	225 Broadhollow Rd.	Melville	11747	NY	Created response	5/9/24 4:46 PM
TURNKEY TECHNOLOGY	6813 HARRISON AVE	Cincinnati	45247	OH		
U.S. SECURITY ASSOCIATES INC	P.O. BOX 931703	Atlanta	31193	GA		
UNITEX DIRECT, INC	8226 GOLDIE STREET	Walled Lake	48390	MI		
Universal Boot	11450 Côte-de-Liesse	Dorval	H9P 2S4			
Universal Contracting Services	5671 Trumbull	Detroit	48208	Michigan	Viewed negotiation	5/7/24 6:50 PM
VIGOR USA, LLC.	1414 Stonehollow Dr	Humble	77339	TX		
Visiplex, Inc.	1287 Barclay Blvd	Buffalo Grove	60089	Illinois		
West Texas Tactical Supply	6202 tracy road	Dallas	75241	TX		
Zistos Corporation	1736 CHURCH STREET	Holbrook	11741	NY		